

WILLIAM R. HARBRON, Ed.D.  
Superintendent of Schools  
[w.harbron@dover.k12.nh.us](mailto:w.harbron@dover.k12.nh.us)

LIBBY M. SIMMONS  
Business Administrator  
[L.simmons@dover.k12.nh.us](mailto:L.simmons@dover.k12.nh.us)



CHRISTINE BOSTON  
Director of Pupil Personnel Services  
[c.boston@dover.k12.nh.us](mailto:c.boston@dover.k12.nh.us)

PAULA GLYNN  
Director of Curriculum, Instruction and  
Assessment  
[p.glynn@dover.k12.nh.us](mailto:p.glynn@dover.k12.nh.us)

THE DOVER SCHOOL DISTRICT  
SCHOOL ADMINISTRATIVE UNIT #11  
McCONNELL CENTER  
61 LOCUST STREET SUITE 409  
DOVER, NEW HAMPSHIRE 03820-4132  
TEL (603) 516-6800 FAX (603) 516-6809

May 11, 2018

**REQUEST FOR BID**  
**Dover School District – SAU #11**  
**Overhead Devices**

You are cordially invited to submit a bid for interactive overhead and non-interactive overhead devices in accordance with the attached requirements and terms and conditions. Prospective respondents are advised to read this information over carefully prior to submitting.

Two (2) Copies of the bid must be submitted in a sealed envelope, plainly marked:

**Dover School District – SAU #11**  
**McConnell Center**  
**61 Locust Street, Suite 409**  
**Dover, NH 03820**  
**RE: Overhead Devices**

All bids must be received by **Wednesday, May 30, 2018 at 1:00 p.m. EST**

***\*IMPORTANT: IF you have not already please [click here](#) and sign up on our website in order to be notified of any future bids associated with your service.***

*Vendors wishing to respond to a bid request with alternates to specifications must notify the School District no less than five (5) business days prior to the bid request opening date. If the proposed changes are acceptable, the School District will advise other potential respondents, thereby maintaining equality in the bid process. Failure to advise the School District could result either in rejection of the alternate proposal or in an untimely extension of the sealed bid process.*

*Vendors may be asked, as part of the bid evaluation process, to supply company financial information. This data will be held in the strictest confidence and be utilized only to help assess the stability of a responding firm. The records will be returned to you after identifying the successful respondent to the bid request.*



## REQUEST FOR BID, PROPOSAL, QUALIFICATION

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### I. INTRODUCTION

The Dover School District (hereinafter referred to as the “District”) is requesting pricing information and availability on the purchase of up to eighty-nine (89) interactive overhead projection systems, fifty-two (52) non-interactive overhead projection systems, and fifty-two (52) ultra-short throw wall mounts to outfit both Garrison Elementary School and the new Dover High School. As there is more than one device noted in this document, bids will be evaluated by item or device and not in total. General information and scope of work are as follows.

### III. GENERAL REQUIREMENTS

Vendors making proposals must respond in writing to all requirements of this Request for Bid (RFB). Responses should reflect detailed consideration of the issues and opportunities presented by this specific project. Any additional information or tasks that are felt to be relevant by the responding firm should be included together with the submittal requirements. No late, email or facsimile proposals will be accepted.

Costs incurred for the preparation of a proposal in response to this RFB shall be the sole responsibility of the vendor submitting the proposal. The District reserves the right to select or reject any vendor that it deems to be in the best interest to accomplish the project specified. The District reserves the right to accept the proposal on one or more items of a proposal, on all items of a proposal or any combination of items. The District reserves the right to discontinue the selection process at any time prior to the awarding of a contract. The District reserves the right to waive defects and informalities of the proposals. Questions should be directed in writing to Libby Simmons, Business Administrator, at [L.Simmons@dover.k12.nh.us](mailto:L.Simmons@dover.k12.nh.us) no later than **Monday, May 21, 2018 at 10:00 AM**. Questions and responses will be posted on the district web page at [http://www.dover.k12.nh.us/about\\_us/business\\_office/current\\_bids](http://www.dover.k12.nh.us/about_us/business_office/current_bids)

Procurement information shall be a governmental record to the extent provided in NH RSA 91-A:4 and RSA 91-A:5 and shall be available to the public. Proprietary information shall be considered a government record. Vendors seeking to restrict public access to information contained in a response shall address concerns with the Business Administrator prior to the submission of the response.

Pricing should be held through **August 31, 2018**. Orders by the District may be placed at separate times, requiring separate shipments. Any special conditions around shipping must be specified at time of bid. Final purchasing quantities are not guaranteed.

Vendor must be able to assure that they have access to available stock for delivery to school(s) by mid- to late- July.



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#### IV. SUBMITTAL REQUIREMENTS (any missing items may result in rejection of the submission)

##### Insurance

The successful vendor will be required to submit a certificate of insurance showing minimum liability limits of \$1,000,000.00 per occurrence and \$2,000,000.00 aggregate, types of liability coverage and workers compensation. Thirty-day notice is required for cancellation of policy and Dover School District shall be listed as an additional insured.

##### Independent Contractor Relationship

The vendor shall perform services as an independent contractor, and shall have and maintain complete control over all its employees, agents, and operations. Neither the vendor nor anyone employed by it shall be, represent, act, purport to act or be deemed to be the agent, representative, employee, or servant of the Dover School District.

The vendor selected by this request will be working as an independent contractor and will be required to take out and keep in force all permits, licenses, certifications, other approvals, and or insurance that may be required by the Dover School District, any local or regional governmental agency, the State of New Hampshire, or the federal government. Failure to comply with any of these items would be grounds for immediate cancellation of the contract.

#### V. SPECIFICATIONS AND PRICING INFORMATION

Up to **thirty-six (36) interactive overhead devices at Garrison Elementary School**, **fifty-three (53) interactive overhead and fifty-two (52) non-interactive overhead devices at (new) Dover High School.**

##### a. Interactive Overhead Specifications

**Epson BrightLink 710Ui** with Full HD, dual-pen and finger touch, Ultra-Short Throw, with wall mount.

Native Resolution: WUXGA

Computer Connections 3 HDMI, 2 VGA, USB.

Video Inputs: Com, Cx2(HD-15), HDMI, HDMI w/MHL

Zoom: 1:1.6

Lamp Life (hours at Normal/Eco lumens): N/A Laser

Audio: 16 W Mono

Wired Network Capability: RJ-45 (content over IP)

Wall Mount: Included

##### b. Non-Interactive Overhead Specifications

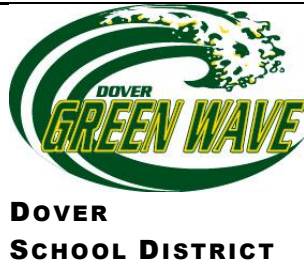
**Epson Powerlite 675W (UST)**

Native Resolution: WXGA

Computer Connections: 3 HDMNI, 2 VGA, USB

Video Inputs: Com, Cx2 (HD-15), HDMI, HDMI w/MHL

Zoom: 1:1.6



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Lamp Life (hours at Normal/Eco lumens): 5,000/10,000

Audio: 16 W Mono

Wired Network Capability: RJ-45 (content over IP)

Wall Mount: **need to include** Ultra Short-Throw Wall Mount for Powerlite 675W

### c. Miscellaneous Items

- Associated cabling for devices (HDMI, VGA, USB) at Garrison Elementary School.
- Faceplates for the AV jacks at Garrison Elementary School.
- Installation and setup of overhead devices at both Garrison Elementary School and (new) Dover High School.

### d. Vendor Requirements and Submission Package

1. Cover page: Please provide vendor name and complete contact information.
2. Scope page:
  - a. Clearly describe the specifications of the product(s) to be provided based upon the information in this RFB to include warranty information.
  - b. Any requirements not met by the vendor's proposal must be clearly stated in this section.
3. Price breakdown page: Please include pricing for all equipment, warranties, shipping costs, and installation and setup. Pricing should include price per unit, as well as savings for purchasing in volume.
4. Product availability page: Please provide a guaranteed timeline that meets the requirements of this RFB.
5. Additional comment page: If you wish to offer comments or additional information, please attach a separate sheet to the proposal.
6. References: Please provide the names and contact information, including a telephone number, for three (3) communities/organizations for which you have provided similar types of product procurement and services during the past three (3) years.



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**CONTACT INFORMATION: SIGNATURE REQUIRED:**

<b>Official Entity Name</b>		<b>FOB Information:</b>	
<b>Address:</b>			
<b>City, State, Zip</b>		<b>Availability:</b>	
<b>Email address:</b>		<b>State of Incorporation</b>	
<b>Warranty/guarantee:</b>		<b>Price holds for:</b>	
<b>Date:</b>		<b>SSN or EIN:</b>	
<b>Telephone #:</b>		<b>Fax #:</b>	
<b>Printed Name:</b>			
<b>Signature:</b>		<b>Title:</b>	

**Check here if appropriate:** \_\_\_\_\_ **(X) NO BID**  
**Bid Protests**

- A. Any actual or prospective bidder who is aggrieved in connection with the solicitation or award of a bid or contract may protest and seek resolution of complaints with the Business Administrator. A protest with respect to an invitation for bids or request for proposals shall be submitted in writing prior to the time for the opening of bids on the closing day for proposals, unless the aggrieved person did not know and should not have known of the facts giving rise to such protest prior to bid opening or the closing date for proposal. In that event, the protest shall be submitted within three (3) calendar days after the aggrieved person knows or should have known of the facts giving rise thereto.
- B. If a satisfactory resolution of the protest is not achieved by submitting a complaint with the Business Administrator, the person submitting the protest shall submit a written appeal to the Superintendent within three (3) calendar days of a decision by the Business Administrator.
- C. Purchasing procedures shall be stayed pending a decision of the Superintendent unless the Superintendent decides that the award of a contract is necessary to protect substantial interests of the School District.

**BID, RFP AND QUOTE TERMS AND CONDITIONS**

1. **BID ACCEPTANCE AND REJECTIONS:** The Dover School District (DSD) reserves the right to accept any bid, and to reject any or all bids; to award the bid to other than the low bidder if deemed "bid most advantageous to the District"; to accept the bid on one or more items of a proposal, on all items of a proposal or any combination of items of a proposal and to waive any defects in bids.



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2. **FINAL BID PRICE:** Terms and FOB point are always part of the bid. FOB POINT IS ALWAYS TO BE DOVER, NH UNLESS OTHERWISE INDICATED BY THE BIDDER. IT IS THE BIDDER'S RESPONSIBILITY TO SO DESIGNATE A FOB POINT OTHER THAN DOVER. If the bidder has any special payment or delivery clauses which could affect the final delivery price of an item up for bid, that too shall be made part of the bid. If, however, this is not included in the bid, the seller will be solely responsible for any increased prices due to any circumstances.
3. **LATE PROPOSALS/BIDS:** Any bids received after specified date and time will not be considered, nor will late bids be opened.
4. **PAYMENT TERMS:** It is the custom of the Dover School District to pay its bills within 20 – 30 working days following delivery of, and receipt for, all items covered by the purchase order. In submitting bids under these specifications, the Bidder should take into account all discounts, both trade and time, allowed in accordance with the above payment policy.
5. **BRAND NAMES:** When the item is offered of a brand that is not known for use and/or reputation and financial stability is not well and favorably known to these officials, bids on such unknown brand may be rejected because of this lack of knowledge alone. Prospective bidders with such unknown brand should give information concerning it to the DSD Business Administrator so that it may be checked into for bids for the coming year. The Bidder will state in the proposal the brand name and any guarantees of the material the Bidder proposes to furnish. The brand name is to be for the material that meets all specifications.
6. **SUBCONTRACTORS:** Where a project involves utilizing subcontractors, and the project is completed satisfactorily, the Dover School District reserves the right to request proof of payment to subcontractors by the general contractor prior to making final payment to the general contractor.
7. **PROPER DOCUMENTATION:** Any respondent to a bid request should sign off on and return to the Superintendent's Office the original Bid Documentation Package which explains the scope of the bid request. Said signature, in the spaces provided, indicates receipt of, familiarity with and understanding of, and acceptance of the specifications provided, except as otherwise noted by the respondent.
8. **BID RESULTS:** The Superintendent's Office will NOT respond to phone inquiries for Bid Results, other than to identify the apparent low Bidder and the associated total bid price quotation. Individuals or company representatives may secure a comprehensive bid analysis of a particular bid request by either attending a bid opening (which is open to all interested parties); by coming to the Dover School District Business Office after a bid opening and asking to look through the file or by sending a written request for the bid analysis along with a self-addressed stamped envelope.